

# Sales Techniques: 11 Costly Mistakes To Avoid: Bonus: 7 Power Phrases to Close THAT Deal!

Justin Cook

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### To All Seasoned Negotiators & Salespersons From Every Industry!

Have you ever wondered:

- What does it take to improve your sales techniques to a whole new level?
- Why do your clients or peers not want to collaborate with you anymore?
- How do you stay ahead in the negotiation process and establish an effective bond with the parties involved?
- What are the blind spots of every salesperson and how do you circumvent them?
- Why are you not succeeding at closing deals despite putting in tonnes of effort?

#### "Sales Techniques: 11 Costly Mistakes To Avoid" will empower all salespersons to:

- 1. Acquire valuable skills applicable in every sale transaction
- 2. Avoid making and repeating costly mistakes
- 3. Achieve clarity and direction on the entire sales process
- 4. Awaken your latent negotiation charisma
- 5. Attain access to hitherto unreleased information and much, much more.

"Sales Techniques: 11 Costly Mistakes To Avoid" is part of the series of books from his "Salesmanship and Sales Techniques" genre. Do you want to be a success story in all corporate and personal negotiations? Then read on—you will not be disappointed!

Justin Cook is a real estate professional, an author, business owner, and an investor. As a trendsetter, Justin believes that innovation is the key to seeking greater heights in both business and life in general. He is also a practitioner of the investment strategies of Warren Buffett and Peter Lynch. His first book entitled "The Millionaire Story: From Rags to Riches" had critical acclaim and was sold out within 3 weeks

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#### **Linda Caron:**

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