HBR's 10 Must Reads on Managing People (with featured article "Leadership That Gets Results," by Daniel Goleman)

Harvard Business Review, Daniel Goleman, Jon R. Katzenbach, W. Chan Kim, Renee Mauborgne

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Managing people is fraught with challenges—even if you're a seasoned manager. Here's how to handle them.

If you read nothing else on managing people, read these 10 articles **(featuring "Leadership That Gets Results," by Daniel Goleman)**. We've combed through hundreds of *Harvard Business Review* articles and selected the most important ones to help you maximize your employees' performance.

HBR's 10 Must Reads on Managing People will inspire you to:

• Tailor your management styles to fit your people
• Motivate with more responsibility, not more money
• Support first-time managers
• Build trust by soliciting input
• Teach smart people how to learn from failure
• Build high-performing teams
• Manage your boss

This collection of best-selling articles includes: **featured article "Leadership That Gets Results" by Daniel Goleman**, "One More Time: How Do You Motivate Employees?" "The Set-Up-to-Fail Syndrome," "Saving Your Rookie Managers from Themselves," "What Great Managers Do," "Fair Process: Managing in the Knowledge Economy," "Teaching Smart People How to Learn," "How (Un)ethical Are You?" "The Discipline of Teams," and "Managing Your Boss."

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